



Non - consolidated Financial Results for FY ended March 2009

May 18, 2009

T - Gaia Corporation

Mobile and Network Services

Outline of Financial Results for FY ended March 09 P 3

Future Development P 16

*This material contains statements about the future performance of T-Gaia, which are based on management's assumptions and beliefs taking information currently available into consideration. Therefore, please be advised that T-Gaia's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in T-Gaia's principal markets as well as other factors detailed from time to time.

Outline of Financial Results for FY ended March 2009

Telepark has merged with MS Communications Co., Ltd. as of October 1, 2008 and changed the company name to T-Gaia Corp. Therefore, the individual results of the fiscal year ended March 31, 2009 are calculated by adding results of the first-half for Telepark Corp. to results of the second-half for T-Gaia Corp.



Financial Results for the Last 10 years



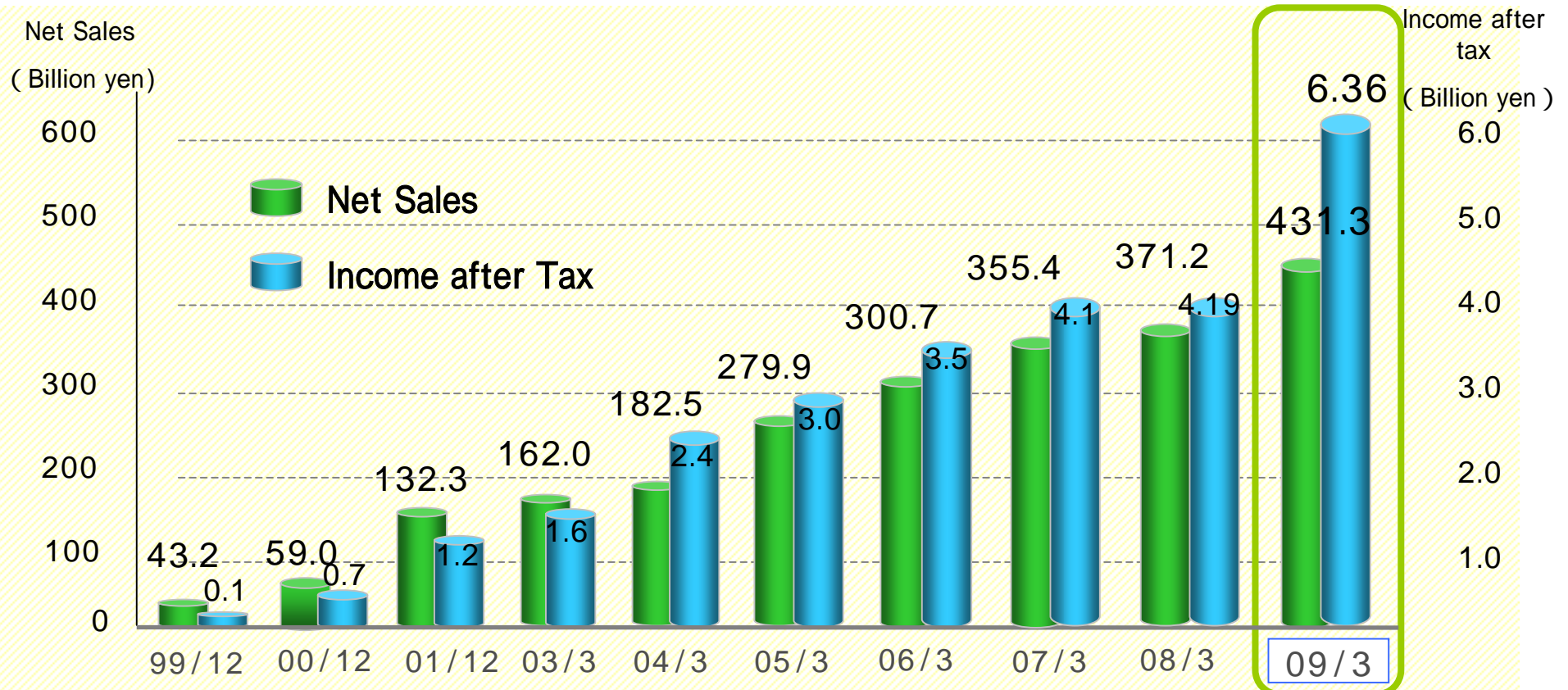
Increase of Net Sales & Income for 10 Consecutive Fiscal Years

In addition to effect of merger, each business segment showed steady performance

Achieved income growth by double digits & reached the record-high income

Sold the record-high 4.22 million mobile handsets partially due to the effect of merger

Paid out Merger Memorial Dividend of 500 yen besides normal dividend of 5,000 yen



Notes) Financial results for 02/03 has been omitted as the fiscal year lasted for only 3 months due to change of the accounting term.

09 / 3 Financial Results



Unit : Billion yen	08 / 3 Results ¹	09 / 3 Results	YoY Inc. / Dec.	09 / 3 Full-year Forecasts	09 / 3 Achieve. Ratio
Net Sales	371.17	431.33	116.2%	438.4	98.4%
Gross Margin	28.95	48.75	168.4%	51.7	94.3%
SGA Expenses	21.57	36.35	168.5%	41.6	87.4%
Operating Income	7.38	12.40	168.0%	10.1	122.8%
Ordinary Income	7.38	11.96	162.0%	9.8	122.1%
Net Income	4.19	6.36	151.8%	5.1	124.8%
FCF	4.65	11.25	-	-	-
Net Income / Share (yen)	12,721.5	15,422.6	121.2%	12,358.9	124.8%
Dividend / Share (yen)	5,000 (Payout ratio : 39.3%)	² 5,500 (Payout ratio : 35.7%)	-	5,000	110.0%

1 : 08 / 3 Financial Results recorded by Telepark (All amounts are rounded down to the nearest million yen)

2 : Including the Merger Memorial Dividend of 500 yen

09 / 3 Financial Results on a Quarterly Basis



Unit : Billion yen	1 Q	2 Q	3 Q	4 Q	Total
Net Sales	75.08	73.44	126.76	156.03	431.33
Gross Margin	8.01	8.13	14.44	18.15	48.75
SGA Expenses	6.23	5.98	11.28	12.84	36.35
Operating Income	1.77	2.15	3.15	5.31	12.40
Ordinary Income	1.53	2.08	3.07	5.26	11.96
Net Income	0.66	0.97	1.70	3.01	6.36
Operating Income Ratio to Net Sales(%)	2.4	2.9	2.5	3.4	2.9
Net Income / Share(yen)	2,014.2	3,279.0	3,334.7	5,886.4	15,422.6
Dividend / Share(yen)	-	2,500	-	3,000	5,500

(All amounts are rounded down to the nearest million yen)

1Q & 2Q Financial Results recorded by Telepark only, and 3Q & 4Q recorded by T-Gaia Corp. incl. MSCOM
Both net sales & Income increased in 4Q mainly due to profitable shopping season at the end of business year

09 / 3 Financial Results by Business Segment



Mobile Business

Despite the overall market weakness with total handset sales down by 25% YoY, T-Gaia sold approx. 4.22 million mobile handsets (excl. Pre-paid mobile handsets) and retained the market share of 15% (). Incl. the share of MSCOM in 1H

Unit: Million yen	08 / 3 Financial Results	09 / 3 Financial Results	YoY (%)	09 / 3 Full-year Forecasts	Achiev. Ratio (%)
Net Sales	339,092	375,777	110.8%	380,400	98.8%
Operating Income	5,568	9,484	170.3%	7,000	135.5%

Network Business

In FTTH (optical fiber) business, expansion of sales channel including acquisition of new sales agents contributed to show the steady performance. While “Myline” business slowed down resulted from the market maturation.

Unit: Million yen	08 / 3 Financial Results	09 / 3 Financial Results	YoY (%)	09 / 3 Full-year Forecasts	Achiev. Ratio (%)
Net Sales	10,408	14,630	140.6%	18,000	81.3%
Operating Income	1,459	2,367	162.2%	2,500	94.7%

Settlement Service & Other Business

Settlement Service steadily expanded in major convenience store chains nationwide and contributed to increase of both net sales & operating income.

Covering product Sales using PIN system and products related to prepaid handsets

Unit: Million yen	08 / 3 Financial Results	09 / 3 Financial Results	YoY (%)	09 / 3 Full-year Forecasts	Achiev. (%)
Net Sales	21,676	40,923	188.8%	40,000	102.3%
Operating Income	354	549	155.0%	600	91.7%

08 / 3 Financial Results recorded by Telepark

09 / 3 Financial Results by Business Segment on a Quarterly Basis



Mobile Business Excluding prepaid mobile handsets	Unit: Million yen	1Q	2Q	3Q	4Q	Total
	Net Sales	65,709	63,010	110,360	136,698	375,777
	No. of Handsets Sold (Million)	0.74	0.76	1.23	1.49	4.22
	Operating Income	1,122	1,560	2,428	4,374	9,484

Network Business	Unit: Million yen	1Q	2Q	3Q	4Q	Total
	Net Sales	3,091	2,861	4,278	4,400	14,630
	Operating Income	568	462	520	817	2,367

Settlement Service & Other Business Covering product Sales using PIN system and products related to prepaid handsets	Unit: Million yen	1Q	2Q	3Q	4Q	Total
	Net Sales	6,284	7,573	12,127	14,939	40,923
	Operating Income	79	137	206	127	549

(All amounts are rounded down to the nearest million yen)

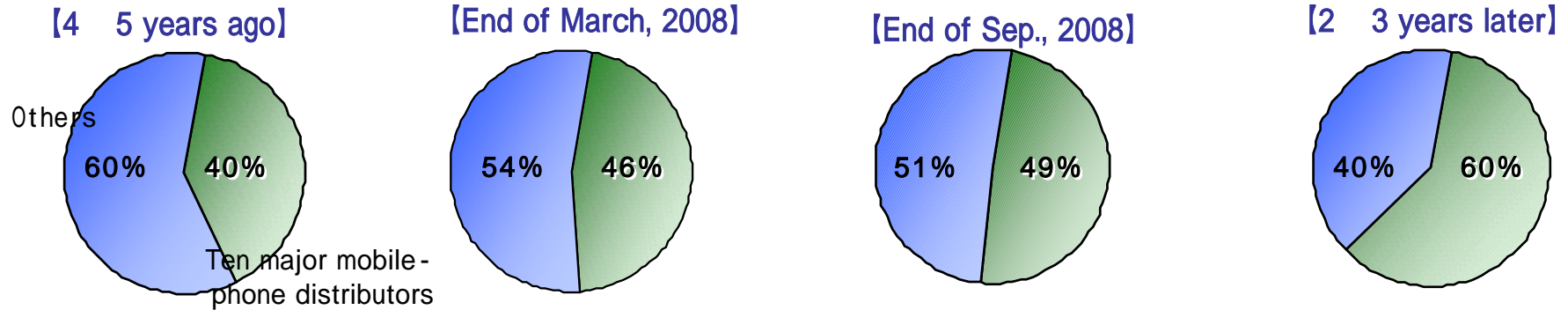
1Q & 2Q Financial Results recorded by Telepark only, and 3Q & 4Q recorded by T-Gaia Corp. incl. MSCOM

Mobile Business Environment

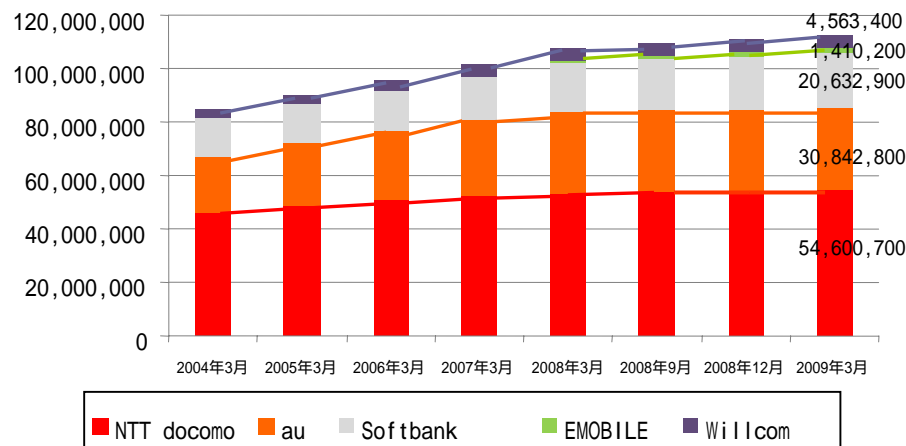


Accelerating Market Reorganization & Acquisition of Sales Agents via M&A / Grouping

Transition of Mobile Market Share in the Total Market Sales



Development of subscribers in each carriers



Impact of New Installment Sales System

Negative Impact

- Decrease of total mobile handset sales
- Lengthening of turnover period for handsets (From 27 to 36 months)

Positive Impact

- Ensured profits by stabilized retail price
- Decrease of penalties for short-term cancellation
- Increase of maintenance service after the sales such as repair of handsets, etc.

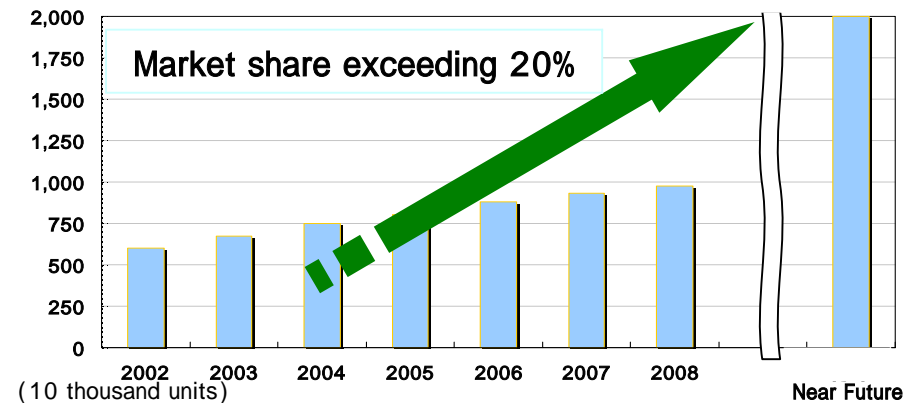
Further Market Growth by Expanding Demand for Second Handsets

[Strengthening of Sales for Corporate Clients]

- Increasing number of staff for Corporate Sales Dept. from Current 257 to approx. 280 by the end of March 2010
- Boosted by stricter compliance with Personal Info. Protection Law & internal control system in addition to MNP effect
- “Consulting Marketing” to propose optimal solutions incl. carries & price plans depending on each company’s needs for various mobile carriers such as **NTT docomo**, **au**, **Softbank**, **EMOBILE** and **Willcom**
- Responding to the needs for smart phones
- Expanding client base starting with Mitsui, Sumitomo & Mitsubishi Groups
- Providing attractive mobile solutions such as “Mo-Vino”, “MobileStar & MobileStar Secured Services to unify mgmt. of billing & usage for mobile phones to corporate clients
- Marketing for SMEs via sales agents & directly managed stores



Growing Market for Corporate Clients
Reaching 20 million handsets in few years

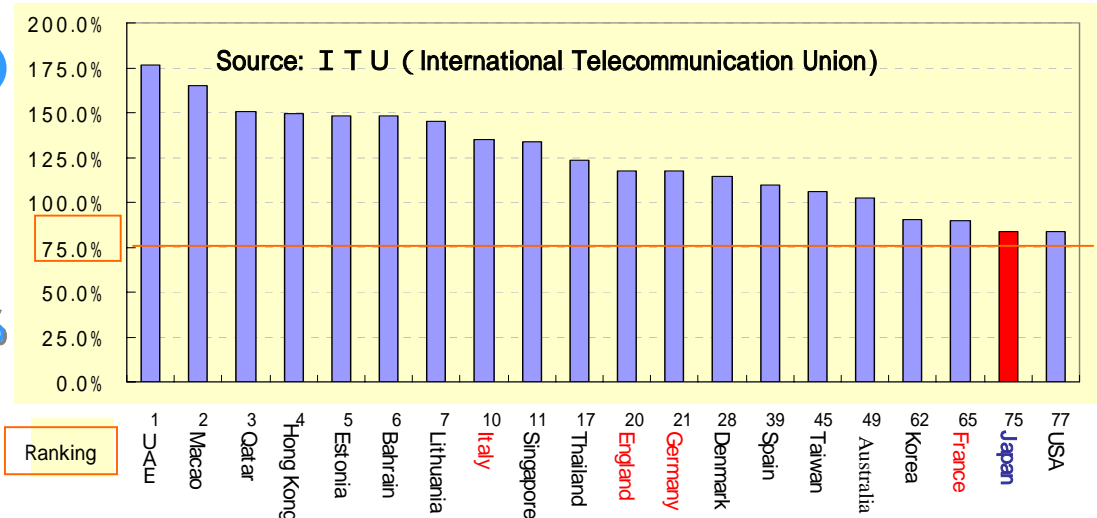


2006 Global Mobile - phone Penetration

Japan Ranks 75th
with 83% Penetration Rate

Penetration Rate Exceeding 100%
in 51 Countries

Stimulating Latent Demand
for Second Handsets

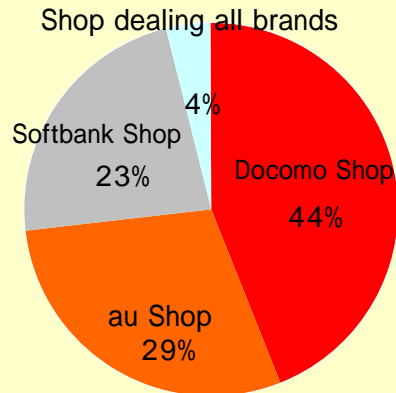


Optimization of Sales Channels



Strengthening of Directly Managed Carrier Shops

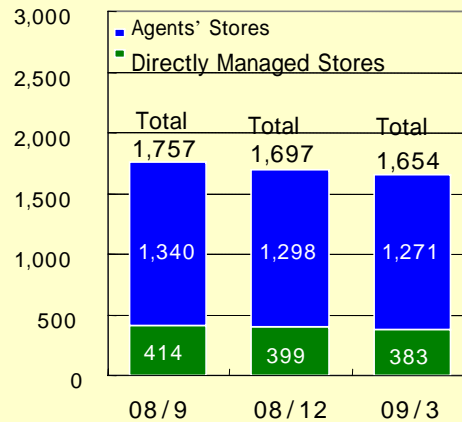
By Carrier in directly managed stores



(As of March 31, 2009)

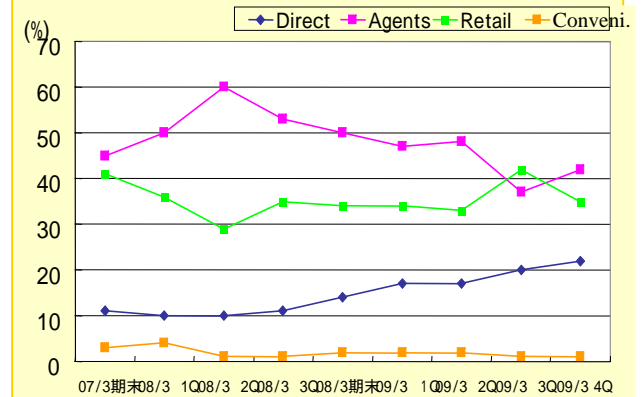
Diversified Sales Channel

Directly Managed & Agents Stores



Shift of & by Sales Channel

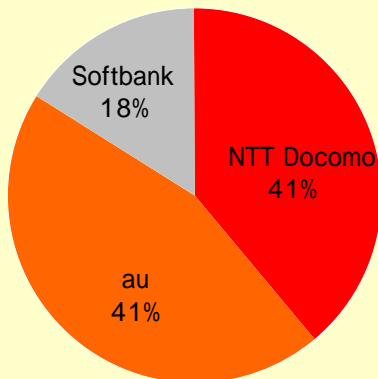
Shift of Sales Channel



(As of March 31, 2009)

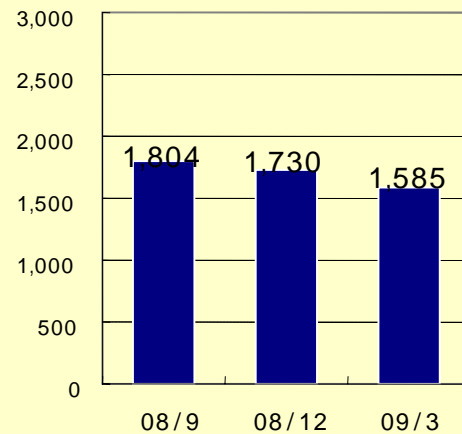
Well-balanced Inner Share

By Mobile Carrier

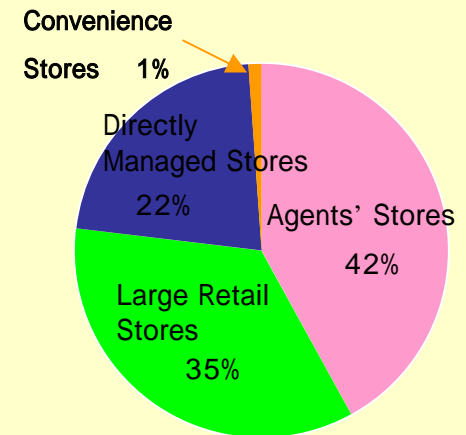


(As of March 31, 2009)

Shops in Large Retail Stores



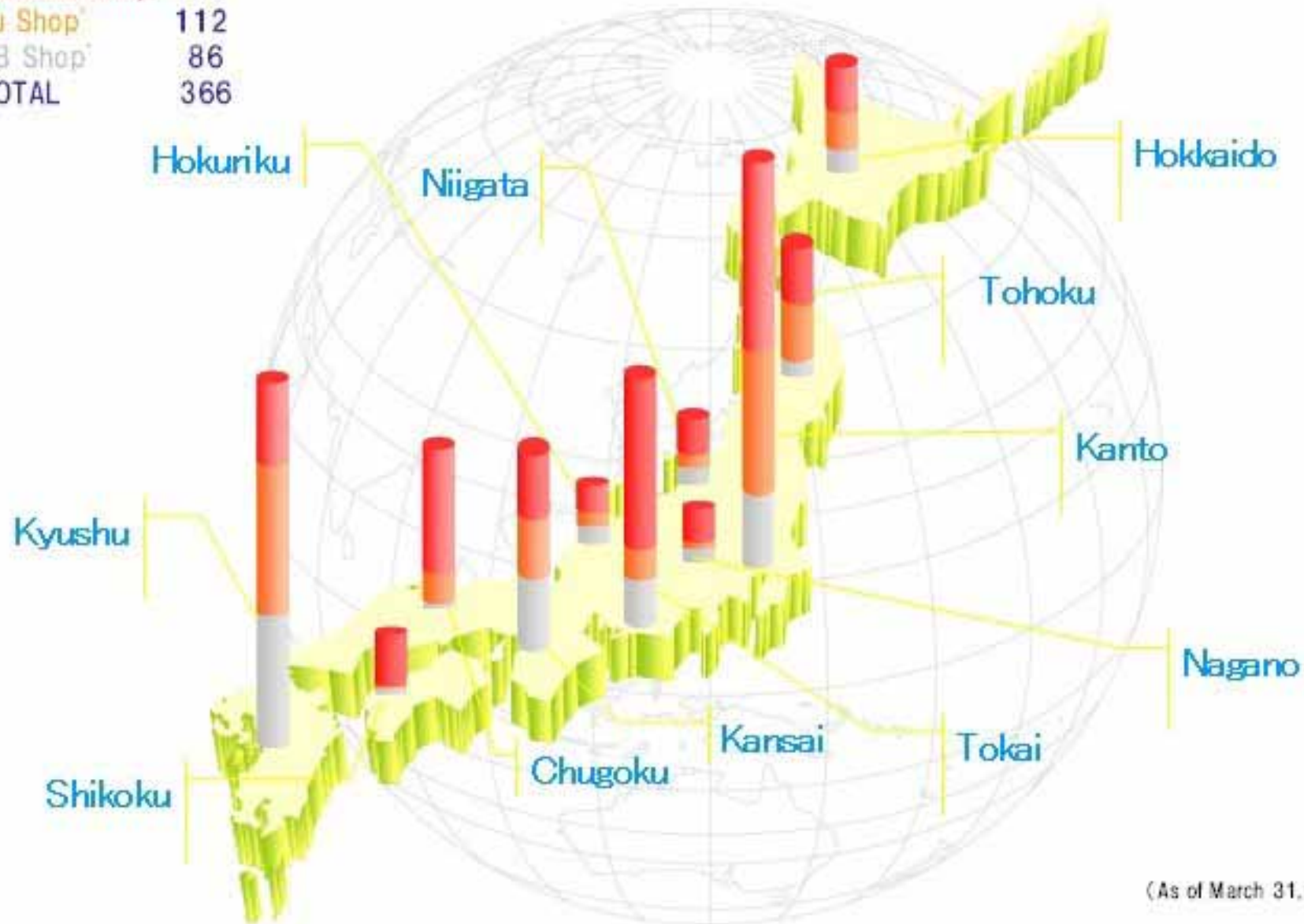
By Sales Channel



(As of March 31, 2009)

Directly Managed Carrier Shops All Over Japan

Docomo Shop	168
au Shop	112
SB Shop	86
TOTAL	366



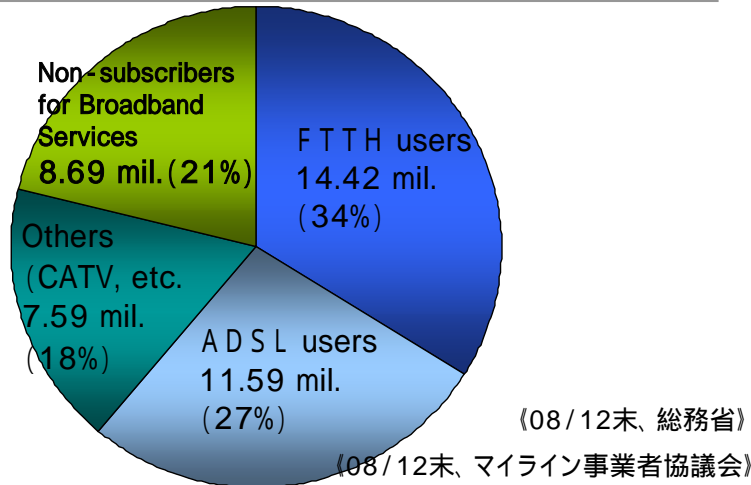
(As of March 31, 2009)

Network Communications Business

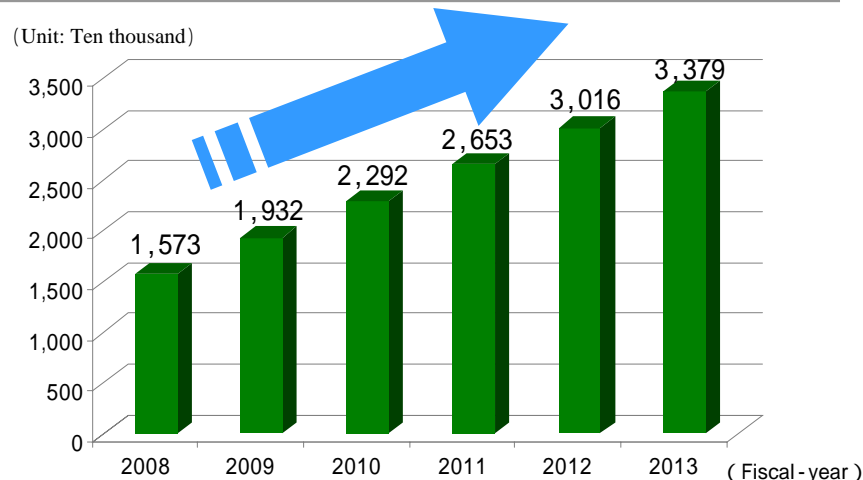


Market Environment

Fixed - line Market (42.29 million subscribers)



Business Expansion in FTTH Market



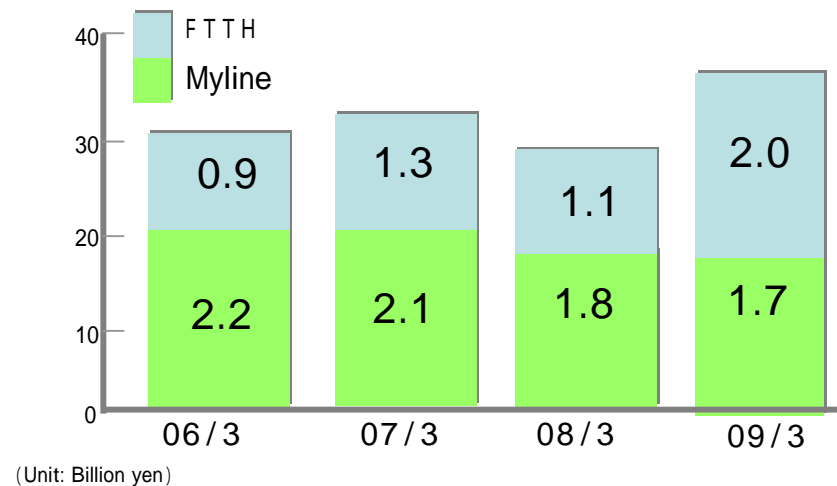
Source: "Monthly Telecommunication" published by RIC TELECOM

Action Plans

Expansion of FTTH Business, etc.

- Acquiring New Sales Agents
- Marketing for One Unit Homes
- Start Content Service Business such as video picture & IP telephone
- Diversified Sales Method incl. Business Alliance
- Expansion of Sales Channels Nationwide
- Provision of Converged Service with Mobile Phones accompanied by Penetration of WiFi and Femtocell

Gross Margin by Business Category



Development of Settlement Service

(For Prepaid Mobile Handsets, Overseas Calls, E-money, and Contents, etc.)

Expansion of Business with 42 Thousand Convenience Stores
(incl. 32 Thousand Stores with whom Online Network for PIN System has been Established) to Secure Sales Channel for Future Growth

[Strengthening of E-settlement business using PIN(*)]

For mobile handsets : Settlement of calling rate for prepaid & postpaid mobile handsets

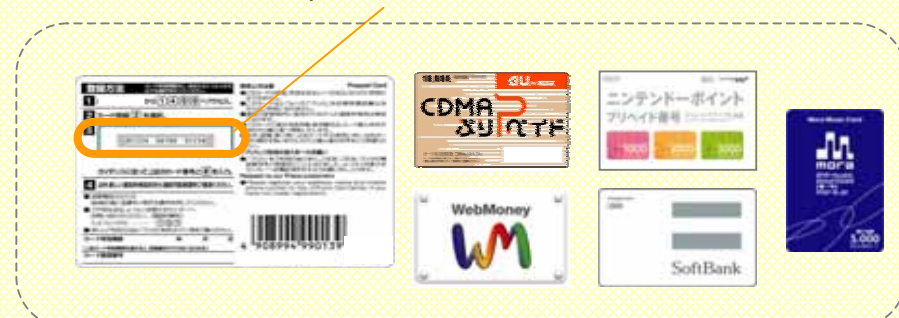
For overseas calls: Settlement of overseas calls

E-money: Convenient & secured general purpose e-money

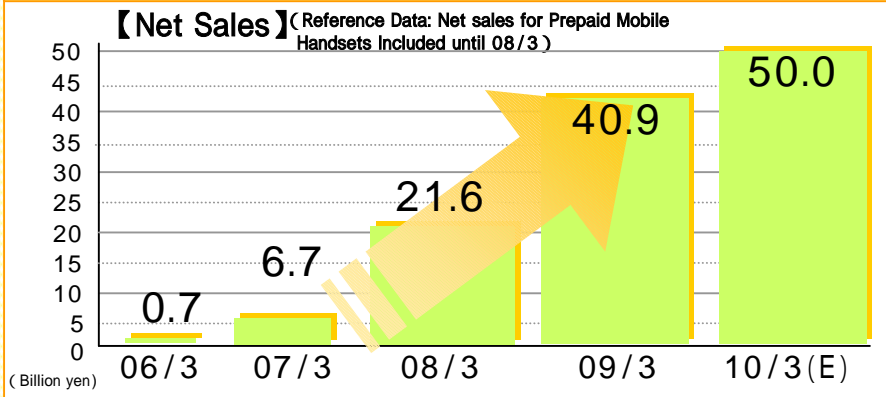
For variety of products: iTunes Card, online shopping & game cards, etc.

(*) PIN : Personal Identification Number

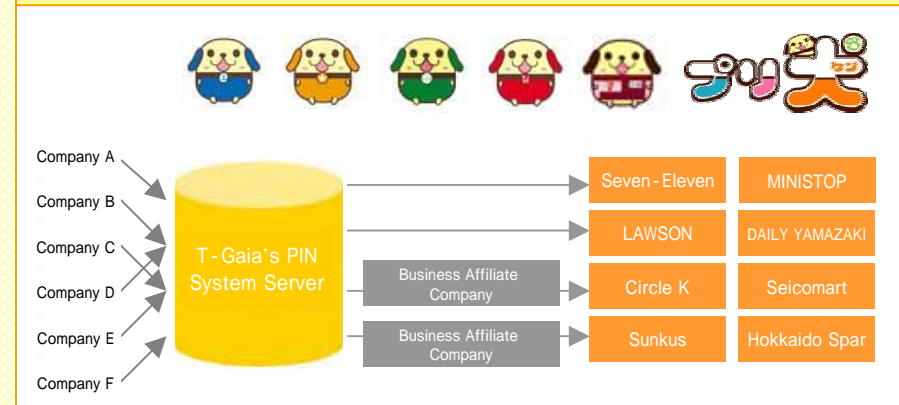
Password accessed by users to utilize the PIN-based services



Further Growth though Effect of Merger



Structure of PIN Services



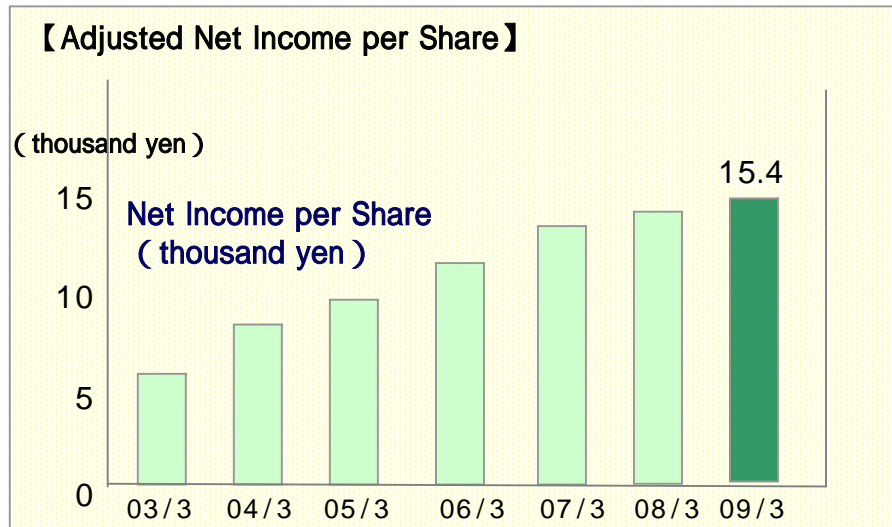
Financial Strategy & Return to Shareholders



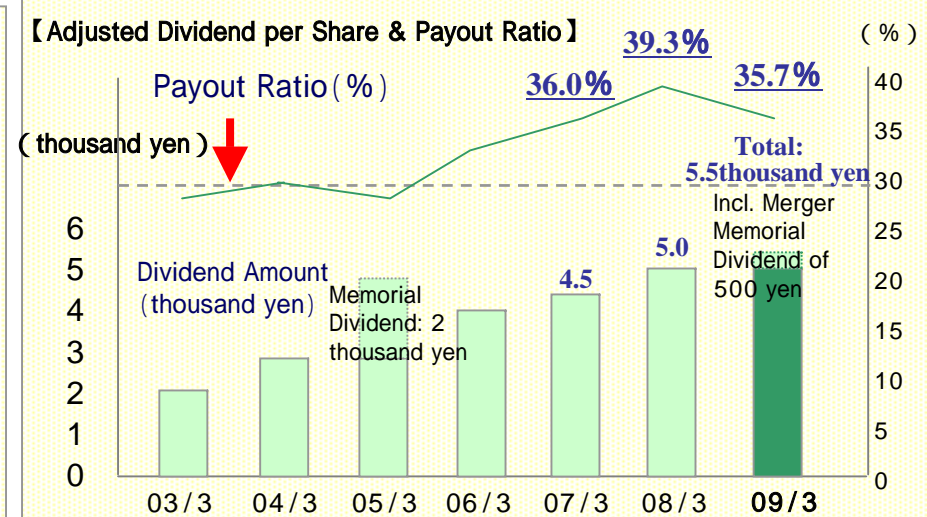
1. Financial Strategy & Dividend Policy

() Adjusted based on split-ups of stock implemented on 20 Jan 2006

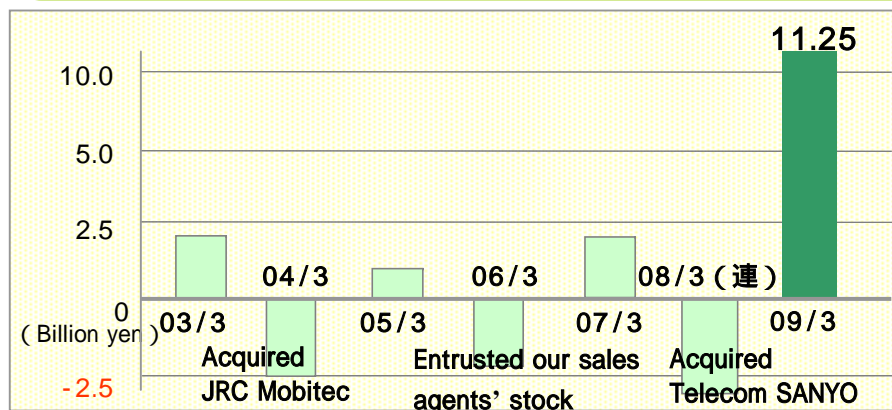
Increasing Net Sales while Securing Asset Efficiency:
Increasing Net Income per Share ()



Targeting Dividend Payout Ratio over 30% Level
Dividend per Share () Continuously Increasing



2. FCF (Free Cash Flow) & Return to Shareholders for 09/3



Return to Shareholders for 09/3

Focusing on “Total Return to Shareholders”

- Share Buyback Program through Tender Offer

Increase EPS by Approx. 20%

- Merger Memorial Dividend of 500 yen per share

Future Development



Early Realization of Synergy Effect of Merger & Maximization of Corporate Value



Perfect Integration of Corporate Organization & Systems

Early Realization of Synergy Effect of Merger

Streamline Business Operations

- Centralize logistics & Inventory Management
- Integration of Activation centers
- Effective Posting of HR

Further Enhancement of Sales Force

- Enhance Marketing for Corporate Clients
- Regional Supplement
- Optimize Sales Channel

Actively Challenge New Business Domains

- MVNO-related Business
- Launch Logistic Business
- Expand Business Overseas

- Strengthening Revenue Base & Effective Utilization of Management Resources
- Sustainable Growth as Global Information & Telecommunication Company

Maximization of Corporate Value

Forecast for FY ending March 2010



Unit: Billion yen	09/3 Results	10/3 Forecast	Change of amount	Change of rate
Net Sales	431.33	562.00	130.66	130.3%
Gross Margin	48.75	60.65	11.89	124.4%
SGA	36.35	47.55	11.19	130.8%
Operating Income	12.40	13.10	0.69	105.6%
Ordinary Income	11.96	12.75	0.78	106.6%
Net Income	6.36	6.85	0.48	107.6%
FCF	11.25	8.19	3.06	72.8%
Profit / share (yen)	15,422.6	13,369.3	2,053.3	86.6%
Dividend / share (yen)	5,500	5,000	500	90.9%

(Payout ratio: 35.7%) (Payout ratio: 37.4%)

1: Calculation was made using average number of shares outstanding of 412,657 for 09/3, and number of shares at the fiscal year-end of 512,367 for 10/3.

2: Including the Merge Memorial Dividend of 500 yen for 09/3 Results.

Forecast for FY ending March 2010 by Business Segment

Mobile Business

Forecast operating income growth of 7.5% YoY taking synergy effect of merger, positive effect of installment plan & improvement of operational efficiency into consideration.

Unit: Million yen	09 / 3 Financial Results	10 / 3 Forecast	Change of amount	Change of rate
Net Sales	375,777	494,000	118,223	131.4%
Operating Income	9,484	10,200	716	107.5%

Network Business

Plan to focus on continuity of “Myline” business as well as expansion of FTTH business.

Unit: Million yen	09 / 3 Financial Results	10 / 3 Forecast	Change of amount	Change of rate
Net Sales	14,630	18,000	3,370	123.0%
Operating Income	2,367	2,300	67	97.1%

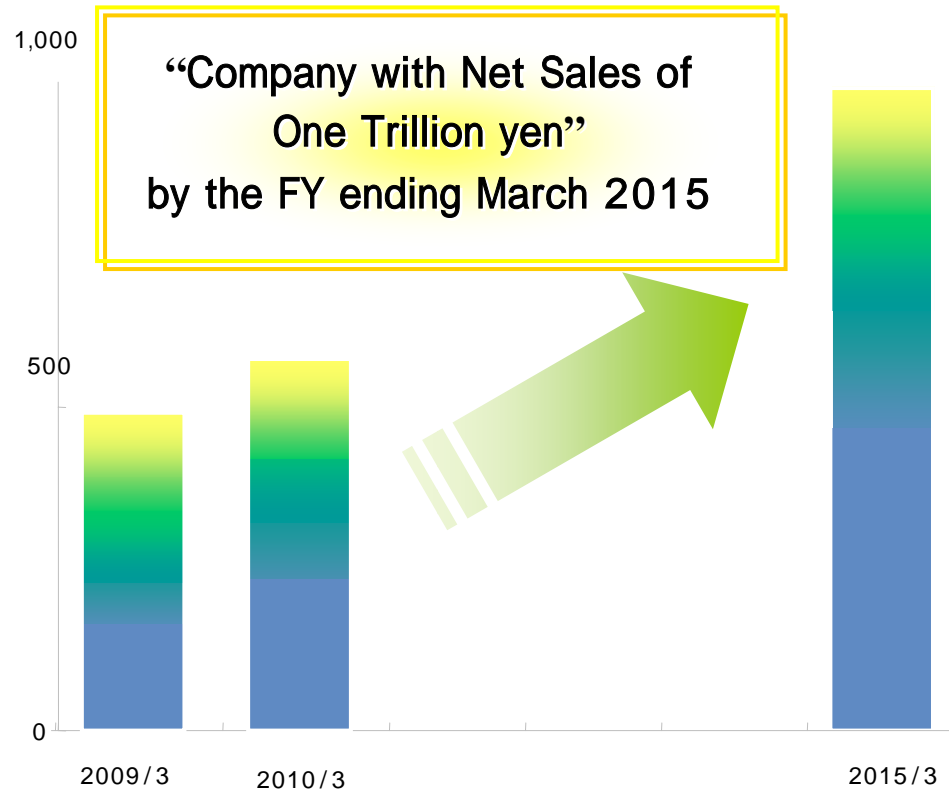
Settlement Service & Other Business

Based on further expansion of sales network using convenience stores, forecast net sales of 50,000 million yen for FY ending March 2010. Moreover, improved profitability will increase operating income by 9.2% YoY.

Unit: Million yen	09 / 3 Financial Results	10 / 3 Forecast	Change of amount	Change of rate
Net Sales	40,923	50,000	9,077	122.1%
Operating Income	549	600	51	109.2%

Actively Promoting Marketing for Corporate Clients & New Business

(Net Sales: Billion yen)



Dividend Policy

Dividend Payout Ratio :
Continue to be maintained
at stable level above 30%

Priority Areas for Each Segment

New Business

✓ Actively explore & promote new business domains

Network Business

✓ Business Development taking FMC and/or NGN into consideration

Mobile Business

✓ Strengthen marketing for corporate clients
✓ Stimulate demand for second mobile handset