

Supplementary Materials on Consolidated Financial Results for the 1Q of the FY ending March 2019

(Three months ended June 30, 2018)
July 31, 2018

T-Gaia Corporation / TSE 3738

Corporate Outline : History

(As of end of JuneMarch 2018)



- Head Office: Ebisu Neonato 14-18F, 4-1-18, Ebisu, Shibuya-ku, Tokyo
- Capital: 3,154 million yen
- No. of Employees: 4,501
- Business (1) Sales & distribution of mobile phones
 - (2) Brokering of telecommunication services incl. broadband access & optical fibers
 - (3) Prepaid settlement services, overseas business & others
- Major shareholder : Sumitomo Corp. (Voting interest: 41.9%)
- Related companies: Two domestic companies and a company in Singapore

April 2017: Set up Present Management

October 2008: The Establishment of T-Gaia Corporation

Merged Telecom Park Acquired all outstanding shares of Telecom Park 2007 Merged Calsonic Communication (the former name: Telecom Sanyo) 2006 Acquired all outstanding shares of Calsonic Communication Listed on the First Section of the TSE 2005 Merged JRC Mobitec Changed its company name to Telepark 2004 Listed on the Second Section of TSE Merged Sumisho Telemates Hokkaido & Sumisho 2003 Acquired all outstanding shares of JRC Mobitec Telemates Kyushu Changed company name to to Mitsui & Associates Telepark Corp. having 2001 Established MS Communications having merged with Sumisho merged with Mitsui Electronic Telecommunication Services. Bussan

1992

Established Sumisho Telemates 1995

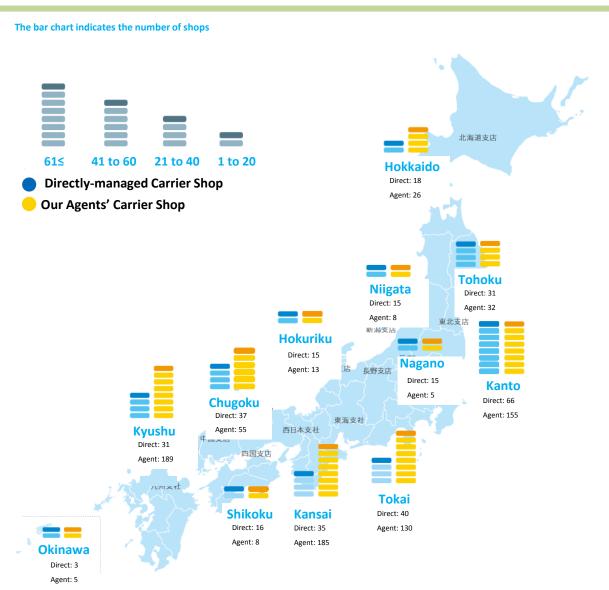
Telemates & MC Telenet

Established MC Telenet • 1994

Established Mitsui Electronic Telecommunication Services

Telecommunication, and Bussan Telecommunication Osaka

Distribution Map of Our Domestic Sales Channel by Area



Total Number of Shops by Carriers ()=directly-managed shop by T-Gaia

docomo Shop 281

(including 173)

au Shop420

(including 83)

Softbank Shop350

(including 38)

Y! Mobile shop

(including 2)

34

17

• UQ Spot 31

(including 9)

Rakuten Mobile Shop

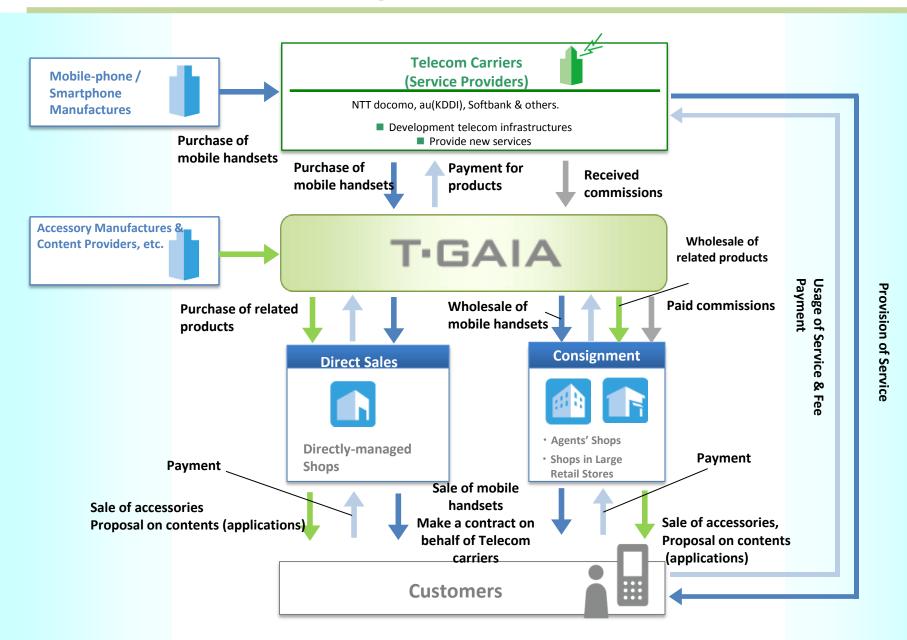
(including 17)

Total 1,133

(incl. Directly-managed Shop 322)

(As of June 30, 2018)

Business Model 1: Mobile Telecom Business



Provision of Service

Business Model 3: Settlement Service Business 6

