



**Supplementary Materials on Consolidated
Financial Results for the 1H of the FY
ending March 2019**

(Six months ended September 30, 2018)

November 8, 2018

T-Gaia Corporation / TSE 3738

Corporate Outline : History

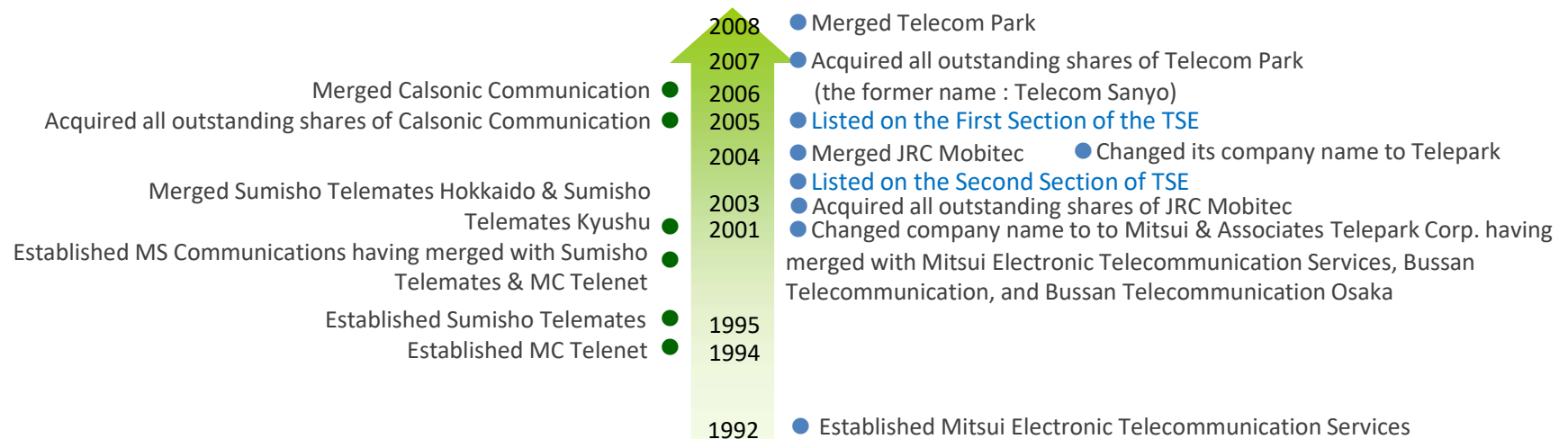
(As of end of Sep. 2018)



- Head Office : Ebisu Neonato 14-18F, 4-1-18, Ebisu, Shibuya-ku, Tokyo
- Capital : 3,154 million yen
- No. of Employees : 4,469
- Business
 - (1) Sales & distribution of mobile phones
 - (2) Brokering of telecommunication services incl. broadband access & optical fibers
 - (3) Prepaid settlement services, overseas business & others
- Major shareholder : Sumitomo Corp. (Voting interest: 41.9%)
- Related companies: Two domestic companies and a company in Singapore

April 2017: Set up Present Management

October 2008: The Establishment of T-Gaia Corporation

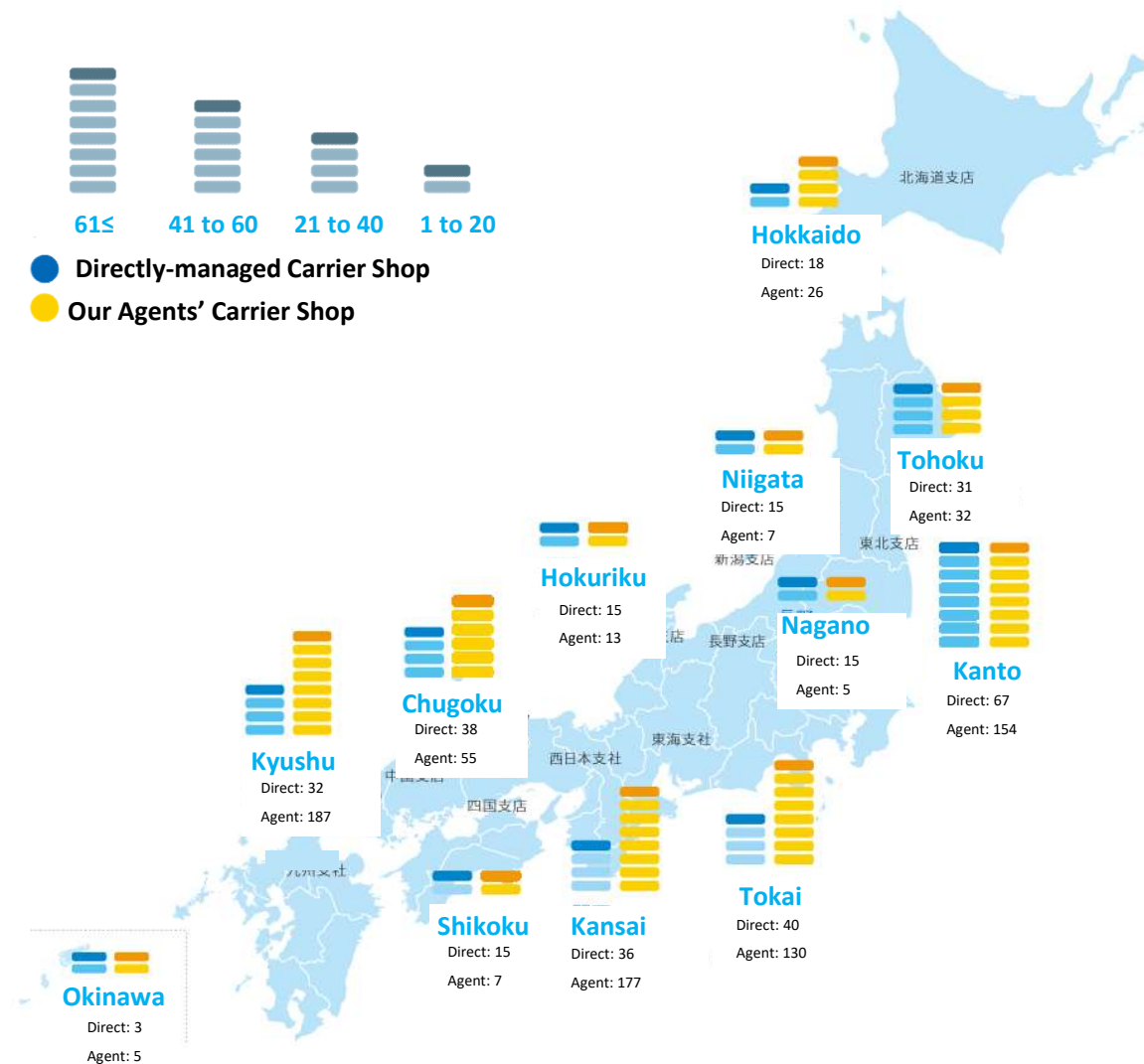


MS Communication Company, Limited

Telepark Corporation

Distribution Map of Our Domestic Sales Channel by Area

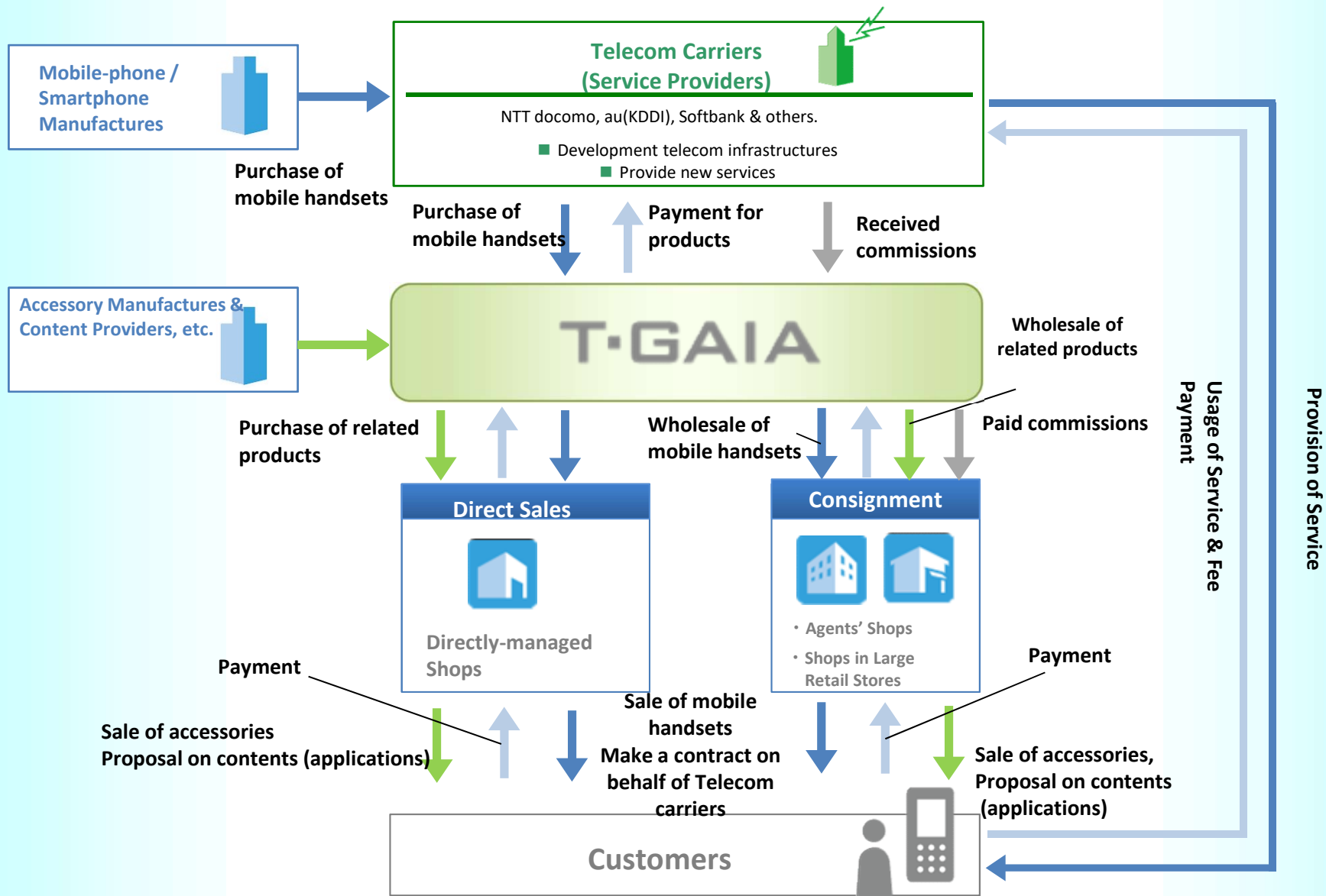
The bar chart indicates the number of shops



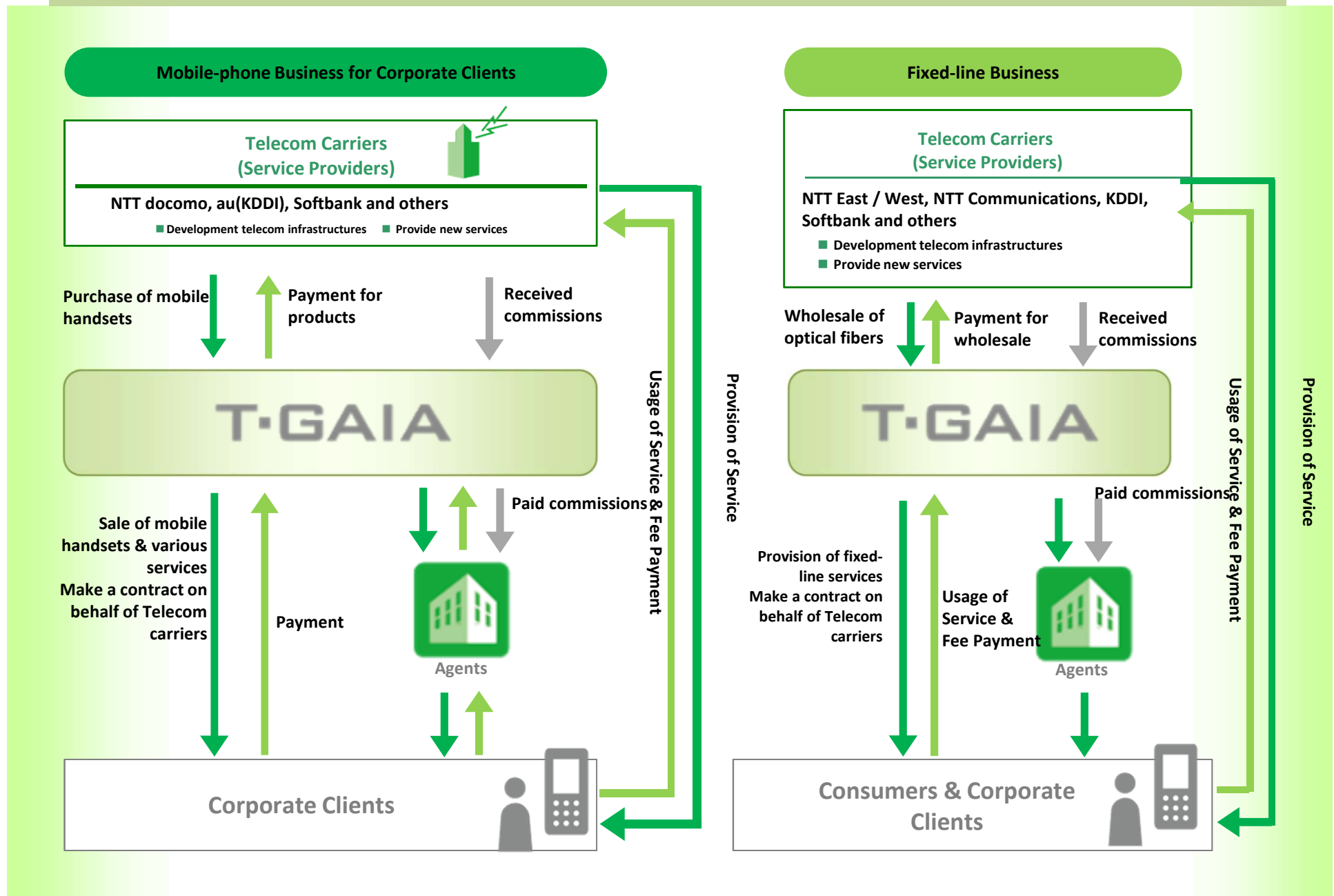
Total Number of Shops by Carriers ()=directly-managed shop by T-Gaia	
● docomo Shop	281 (including 173)
● au Shop	417 (including 85)
● Softbank Shop	347 (including 40)
● Y! Mobile shop	35 (including 2)
● UQ Spot	32 (including 9)
● Rakuten Mobile Shop	17 (including 17)
Total	1,129 (incl. Directly-managed Shop 326)
(As of Sep. 30, 2018)	

Business Model ①: Mobile Telecom Business

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Business Model ②: Enterprise Solution Business 5



Business Model ③: Settlement Service Business 6

